

# 3 Major Market Trends Driving the Warehouse Industry Today...

#### RETAIL eCOMMERCE SALES GROWTH

North America +18.1% Africa +19.8% Latin America



Central and East Europe +21.5% Asia Pacific

#### WAREHOUSE MARKET DEMAND SHIFT 2

Long-term storage for Brick and



Fulfillment centers for products

#### SPEED, EFFICIENCY, AND SAFETY



Efficiency and speedy order fulfillment that goes hand in hand with an emphasis on safety



#### RACKGUARD INDUSTRIAL RACK NETTING SYSTEMS

An "engineered" system consisting of custom-fitted netting panels, rigging hardware and brackets.











How RackGuard adds Revenue to your Business without extra Expenses and Headaches



Fits seemlessly into your existing product offering while adding value and profit for the same sale

#### **SHORTER SALES CYCLE**



Smaller ticket item with a shorter sales cycle and a built in reason to reach out to existing clients

#### **ADDED CREDIBILITY**



with the backing of our in-house engineering team and 20 year history

### IN-HOUSE ENGINEERING



Our engineers will bring the industry knowledge and experience to meet and exceed all specification and safety regulation requirements.

### NO DIRECT SALES



Products are sold exclusively through our dealer network to our partnered dealers to offer a competitive advantage.

# EXCEPTIONAL SERVICE



Access continual support from our Sales, Engineering, Estimating and the Marketing Co-op program. Custom digital dealer portal available for partnered dealers.

### FAST TURN AROUND



**Expect exceptional customer** service from our team with a response time under 48 hours and on demand delivery for your clients.

# COMPETITIVE PRICING



Meet multiple safety compliance needs with one customizable system at a competitive price. Pricing program available to partnered dealers.

# LIFTSAFE

Liftsafe Fall Protection Inc. 409 Harmony Road Ayr, ON NOB 1E0 1-800-977-2005

# INDUSTRIAL HEALTH AND SAFETY SOLUTIONS







REDUCE INSURANCE COSTS

# RACKGUARD NETTING SYSTEMS SAFETY COMPLIANT WAREHOUSE RACK NETTING

